

12th Annual Meeting
CIS Oil and Gas Summit

14-16 May 2012, Paris, France

Official
Agenda &
Full List of
Speakers



CIS O&G SUMMIT 2012

KEY SPEAKERS INCLUDE:

Major Oil and Gas Operators

- Yves Louis Darricarrere,
President, Exploration and Production,
TOTAL
- Lyazzat Kiinov,
Chairman of the Board,
KAZMUNAIGAS NC
- Ian MacDonald,
Vice President,
CHEVRON Europe, Eurasia and Middle East E&P
- Tore Yagshimuradov,
Chairman,
**National Geological Company
TURKMENGEOLGY**
- Aidan Murphy,
Vice President, Commercial, Russia and CIS,
SHELL E&P
- Andre Goffart,
Vice President Phase 1 Development,
SHTOKMAN DEVELOPMENT AG
- Masumi Motomura,
Chief Researcher (CIS),
**JAPAN OIL, GAS AND METAL NATIONAL
CORPORATION (JOGMEC)**
- Didier Holleaux,
Senior Vice President, Exploration & Production,
GDF SUEZ

Government Bodies and Agencies:

- Bolat Akchulakov,
Vice Minister,
MINISTRY OF OIL AND GAS, KAZAKHSTAN
- Ilya Trunin,
Director of the Tax Policy Department,
MINISTRY OF FINANCE, RUSSIA
- Ambassador Richard Morningstar,
U.S. Envoy for Eurasian Energy,
US DEPARTMENT OF STATE
- Jean-Arnold Vinois,
Acting Director, Internal Energy Market, Energy,
EUROPEAN COMMISSION
- Daria Vasilevskaya,
Deputy Head of Department,
**MINISTRY OF NATURAL RESOURCES
AND ENVIRONMENT, RUSSIA**
- Zhandarbek Kakishev, Chairman,
National Agency for the Development
of Local Content,
NADLoC

OVER 45 SPEAKERS AND 280 PARTICIPANTS FROM 29 COUNTRIES

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Your personal invitation from the President, Total Exploration and Production

Many significant developments are taking place in the global oil and gas industry and there is no doubt that the CIS countries are amongst the key players at the forefront of these. With some of the major new hydrocarbon centres located in Russia and the Caspian states and the vast energy resources, the region has become a significant investment area for international companies.

It is apparent that further development of the resources will require a stable and reliable environment and know-how which makes the region both more attractive and challenging for international investors. The focus of this year's CIS Oil and Gas Summit will be to identify the most promising investment opportunities as well as the strategies to tackle the challenges for tapping into and growing in a dynamic oil and gas market.

The Summit programme also aims to provide participants with a comprehensive overview of the policy and legislation developments and the first hand updates on the major upstream and midstream projects in the CIS region. It will address the needs of suppliers and users of the hydrocarbons, the most effective business strategies in the region as well as providing a platform for interaction between the government representatives and the investors.

TOTAL is pleased to host the Champagne Cocktail Reception on the 14th May 2012 and we would be delighted to welcome you to network with your peers and business partners in the elegant and historic atmosphere of the Place Vendome.

On behalf of TOTAL and the Energy Exchange we are very much looking forward to welcoming you to CIS Oil & Gas Summit in Paris to meet and do business with leading players of the CIS region.



Yves-Louis Darricarrère
President, Exploration-Production
TOTAL

CIS Oil and Gas Advisory Board

In order to develop an up to date and senior level agenda, The Energy Exchange is working closely with an exclusive group of industry representatives who are advising on key issues affecting the entire region. Our current advisors are:

Mikael Dumeunier,
Continental Europe & Central
Asia, Secretary General,
TOTAL

Grigory Vygon,
Director,
SKOLKOVO ENERGY CENTRE

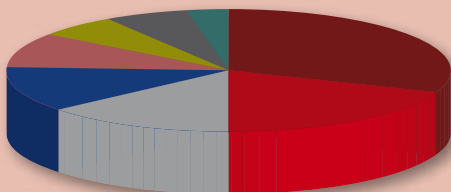
Mikhail Klubnichkin, Partner,
Tax & Legal Services,
PWC

Ian MacDonald, Vice President,
**CHEVRON Europe, Eurasia
and Middle East E&P**

Who attended the CIS Oil and Gas Summit in 2011?

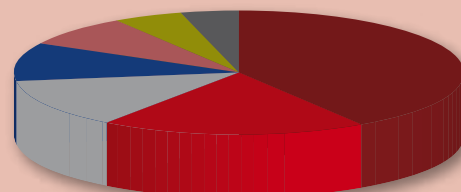
Industry Breakdown

IOCs (International Oil & Gas Companies)	31%
NOCs (National Oil & Gas Companies)	19%
Technology / Service Companies	14%
Government Authorities	12%
Oil and Gas Transportation Companies	9%
Banks and Financial Institutions	6%
Lawyers and Consultants	6%
Traders	3%



Job Title Breakdown

CEO / Chairman / President / VP	41%
Regional Director / Area Manager	19%
Head of Business Development	13%
Head of Sales and Marketing	10%
Government Relations Manager	8%
Consultants / Analysts	5%
Other	4%



Welcome to the 12th Annual CIS Oil and Gas Summit

CIS oil and gas is still playing a critical role in the region's economies. With many existing fields in need of further development and new frontiers open to investment and innovation, the CIS states are more attractive than ever for foreign investors.

International cooperation is the key to uncovering new opportunities and maximising potential. As a result of successful partnerships already formed, Russia reached 10.34 million b/d in 2011. There is still a vast array of opportunities in Russia, Kazakhstan, Azerbaijan, Turkmenistan which are waiting to be exploited.

There is no doubt that the region is entering a new era with new discoveries such as Absheron as well as its 'giant' fields such as Kashagan, which is expected to become a significant source with a potential of over 9 billion barrels. Many international oil and gas companies and service providers are looking at expanding their operations in the region to take advantage of the dynamic oil and gas industry, in light of declining oil and gas resources in the other parts of the world.

Remaining challenges- in order to thrive in this lucrative market, companies need to overcome the regional issues. It is essential to understand the strategic direction and priorities of the governments, the legal frameworks and fiscal regimes.

On the demand side, Europe is planning to increase its gas consumption by 50% until 2030 and China is willing to increase it from 4% to 8% by 2025. As a result of this the region will continue to play a strategic role in global energy security.

The 12th Annual CIS Oil and Gas Summit will provide unparalleled networking and learning opportunities and will be your most senior level oil and gas platform. Covering the **entire** CIS region you will be able to define and initiate your success strategies at this critical time for the CIS states.

I very much look forward to welcoming you to the **CIS Oil and Gas Summit** either as a new or existing member of the Paris club!

Best regards,



Mahide Altun, Conference Director
THE ENERGY EXCHANGE

Why it is an absolute must to join the CIS Oil and Gas Summit:

- **Develop a clear and concise understanding** of the oil and gas upstream potential in the CIS region through updates from strategy leaders of **Gazprom, KazMunaiGas, Turkmen Geology and 3 Ministries**
- **Gain critical insight** into different projects including **Shtokman, Kashagan, Shah Deniz, Yamal LNG, Tengiz field expansion, Yolatan** and identify the most promising ones to turn into business opportunities for your company
- **Discover** investment, exploration and partnership potential and prospects in Central Asia
- **Thrive** in a lucrative market by learning the most effective strategies and determine the key steps to monetise and commercialise the CIS reserves
- **Meet** regional and international decision makers and strategy-setters from Gazprom, SOCAR, KazMunaiGas, Total, Chevron, Rosneft, ExxonMobil, Statoil, Shell and many others
- **Hear** high level regulatory and practical guidance on overcoming legislative challenges in different CIS countries, including **licensing, PSAs, local content and tax issues**
- **Learn** the latest strategies to maximise and optimise recovery from mature fields



"Very interesting, timely and highly professional presentations from variety of oil and gas companies realizing projects in CIS, and industry experts. Taking part in the CIS Oil & Gas Summit is a great opportunity to exchange opinions and establish useful contacts"

Valentsina Boytsova, Long Term Financial Planning Department, MINISTRY OF FINANCE OF THE RUSSIAN FEDERATION

CIS Oil and Gas Summit Agenda at a Glance:

14 May 2012 Monday


08:00 Conference registration and coffee

08:50 Opening address and business card exchange


GOVERNMENTS' AND NOCs' STANDPOINTS FOR FURTHER DEVELOPMENT OF THE CIS OIL AND GAS

09:00 Welcome address by Yves Louis Darricarrere, President, Exploration and Production, TOTAL

09:15 Governmental initiatives and reforms to facilitate access to the market and attract new investors to achieve optimal oil and gas production levels

11:00 Networking and refreshment break sponsored by 


11:30 Legal and regulatory framework to ensure the most effective ways of working with the governments – achieving the most beneficial terms for all parties involved

13:00 Lunch hosted by 

14:30 SPOTLIGHT PRESENTATION - by Lyazzat Kiinov, Chairman of the Board, KAZMUNAIGAS NC

KEY PROJECTS AND ACTORS IN THE CIS REGION

14:50 Key current projects – maximising the value of mature fields and achieving full potential

16:20 Networking and refreshment break sponsored by 

16:50 Key prospective projects - clarifying the political, financial and technical hurdles to turn potential into deliverables

19:00 Champagne Cocktail Reception hosted by  TOTAL

NETWORKING OPPORTUNITIES INCLUDE:


- A special Champagne Cocktail Drinks Reception on the 14th May 2012 from 19:00 onwards
- A sightseeing tour taking place on the 16th May 2012 to enable you to see some of the hidden gems of Paris from 14:30 to 17:00

15 May 2012, Tuesday


KEY TRENDS AFFECTING INVESTMENT INTO THE CIS OIL AND GAS

08:30 Conference registration and coffee


09:00 Trends and outlook: Assessing the impact of global events and trends on the CIS oil and gas upstream investment and operations

10:30 Networking and refreshment break sponsored by 

11:00 Financing and funding large scale projects: the landscape in different countries and how to mitigate risks involved 

12:30 Lunch hosted by 

14:00 The role and the significance of independent oil and gas producers in Russia and the CIS to present the full picture

15:30 Networking and refreshment break sponsored by 

16:00 ROUNDTABLE DISCUSSIONS

17:30 Close of Day 2

16 May 2012, Wednesday


MARKETS, TRANSPORTATION AND PIPELINES

08:30 Conference registration and coffee

09:00 Fully understanding the impact of geopolitics on the formation of export projects

10:30 Networking and refreshment break

11:00 Export projects from Russia and Caspian countries into the international markets: assessing the opportunities available in light of supply security

13:30 Networking lunch sponsored by 



AN EXCLUSIVE PREVIEW OF OUR 2012 SPEAKER LINE-UP



Bolat Akchulakov,
Vice Minister,
**MINISTRY OF OIL AND GAS,
KAZAKHSTAN**



Mark Rollins,
Senior Vice President Central Asia
& President BG Kazakhstan,
BG GROUP



Marc Partridge,
Managing Director and Co-Head Project
Finance,
GAZPROMBANK



Jean-Arnold Vinois,
Acting Director, Internal Energy Market,
Energy,
EUROPEAN COMMISSION



Aidan Murphy,
Vice President,
Commercial, Russia and CIS,
SHELL E&P



Marco Arcelli,
Executive Vice President, Upstream,
ENEL



Lyazzat Kiinov,
Chairman of the Board,
KAZMUNAIGAS NC



Masumi Motomura,
Chief Researcher (CIS),
**JAPAN OIL, GAS AND METAL
NATIONAL CORPORATION (JOGMEC)**



Eldar Kazimov,
Country Manager,
DRAGON OIL PLC



Yves Louis Darricarrere,
President,
Exploration and Production,
TOTAL



Chris Faulkner,
CEO,
BREITLING OIL AND GAS



Thierry Darrigrand,
Vice President,
Transportation and Marketing,
TOTAL



Ilya Trunin,
Director of the Tax Policy Department,
**MINISTRY OF FINANCE,
RUSSIA**



Turgay Teymurov,
Partner,
ERNST & YOUNG



Danila Bochkarev,
Senior Research Fellow,
EAST-WEST INSTITUTE



Daria Vasilevskaya,
Deputy Head of Department,
**MINISTRY OF NATURAL RESOURCES
AND ENVIRONMENT, RUSSIA**



Vagif Aliyev,
Head of Investments Division,
SOCAR



Ambassador Urban Rusnák,
Secretary General,
ENERGY CHARTER SECRETARIAT



Ambassador Richard Morningstar,
the U.S. Envoy for Eurasian Energy,
US DEPARTMENT OF STATE



Maria Belova,
Senior Analyst,
SKOLKOVO INSTITUTE



Julia Nanay,
Senior Director,
PFC ENERGY



Tore Yagshimuradov, Chairman,
National Geological Company,
TURKMENGEOLGY



Denis Gorin,
Partner,
PRICEWATERHOUSECOOPER



John Roberts,
Senior Editor,
PLATTS



Zhandarbek Kakishev,
Chairman of the Board of Directors
of the National Agency for the
Development of Local Content, **NADLoC**



Mikhail Grigoriev,
Director of the Centre,
GECON



Altan Kolbay,
Secretary General,
PETFORM



Zhmageldy Yelyubayev,
Managing Counsel, Eurasia Business
Unit, **CHEVRON Europe,
Eurasia, Middle East**



Andre Goffart,
Vice President Phase 1 Development,
SHTOKMAN DEVELOPMENT AG



Najia Badykova,
Executive Director,
ANTARES STRATEGY



Sergiy Korsunsky,
Ambassador of Ukraine to the Republic
of Turkey,
MINISTRY OF FOREIGN AFFAIRS, UKRAINE



Jan Helge Skogen,
President, Russia,
STATOIL



Vitaly Yermakov,
Research Director for Russian
and Caspian,
IHS CERA



Michael Borrell,
Senior Vice President,
Continental Europe and Central Asia,
TOTAL E&P



Jim Gillet,
Business Development Manager,
GAFFNEY CLINE & ASSOCIATES



Fazil Senel,
General Manager,
BOTAS



Ian MacDonald,
Vice President,
**CHEVRON Europe,
Eurasia and Middle East E&P**



Sohbet Karbuz,
Head of the Oil and Natural Gas
Department,
**Union of Mediterranean Energy
Companies (OME)**



Mehmet Ogutcu,
Director, Corporate Affairs,,
BG GROUP



Pierre Morel,
Special Representative for Central Asia,
COUNCIL OF THE EUROPEAN UNION



Nils Andreas Masvie,
VP Russia & Kazakhstan,
DET NORSKE VERITAS



Phil Murray,
CEO,
PETROTECHNICS



Didier Holleaux ,
Senior Vice President,
Exploration & Production,
GDF SUEZ Exploration & Production



Kevin Bortz,
Director Natural Resources,
EBRD



Ivan Doudin,
General Manager, Kazakhstan,
HONEYWELL



Conference Day 1: 14 May 2012 Monday

08:00 Conference registration and coffee

08:50 Opening address and business card exchange

09:00 Welcome address by **Yves Louis Darricarrere**, President, Exploration and Production, **TOTAL**

GOVERNMENTS AND NOCs STANDPOINTS FOR FUTURE DEVELOPMENT OF THE CIS OIL AND GAS

09:15 Governmental initiatives and reforms to facilitate access to the market and attract new investors to achieve optimal oil and gas production levels

- Understanding the priorities of Kazakhstan for the development of the upstream market
- Highlighting the reforms and terms which are necessary in the Caspian with the involvement of official agencies
- Achieving full cooperation and open dialogue amongst the CIS countries to reach optimal production in an era of interdependence
- Russia: Vision after the presidential elections and the impact of initial reforms on the development of the oil and gas industry
- The role of international governments in formation of policies for the upstream and midstream sectors in the CIS region

Moderator: **Mehmet Ogutcu**, Director, Corporate Affairs, **BG GROUP**

Bolat Akchulakov, Vice Minister, **MINISTRY OF OIL AND GAS, KAZAKHSTAN**

Jean-Arnold Vinois, Acting Director, Internal Energy Market, Energy, **EUROPEAN COMMISSION**

Ambassador Richard Morningstar, the U.S. Envoy for Eurasian Energy, **U.S DEPARTMENT OF STATE**

Daria Vasilevskaya, Deputy Head of Department, **MINISTRY OF NATURAL RESOURCES AND ENVIRONMENT, RUSSIA**

11:00 Networking and refreshment break sponsored by 

11:30 Legal and regulatory framework to ensure the most effective ways of working with the governments – achieving the most beneficial terms for all parties involved

- Refining of the tax regimes and how this translates into an advantage/disadvantage for the operators in the region – Russia's 60/66 tax rule implications and profit based taxation
- Local content regulations – how to ensure capable technology and workforce to develop the fields at the same time? How realistic are targets in Kazakhstan, what actions are being taken?
- Mapping out the legal provisions in Kazakhstan for use of subsoil
- Current status of Production Sharing Agreements in different countries and the latest developments both in Russia and the Caspian in relation to PSAs
- Fully comprehending the regional policies and priorities for Central Asia states to develop the most effective entry strategies for your organisation

Ilya Trunin, Director of the Tax Policy Department, **MINISTRY OF FINANCE, RUSSIA***

Zhandarbek Kakishev, Chairman, National Agency for the Development of Local Content, **NADLoC**

Zhumageldy Yelyubayev, Managing Counsel, Eurasia Business Unit, **CHEVRON EUROPE**, Eurasia, Middle East

Maria Belova, Senior Analyst, **SKOLKOVO INSTITUTE**

Denis Gorin, Partner, **PRICEWATERHOUSECOOPERS**

Tore Yagshimuradov, Chairman, **TURKMENGEOLGY**

13:00 Lunch hosted by 

14:30 SPOTLIGHT PRESENTATION by **Lyazzat Kiinov**, Chairman of the Board, **KAZMUNAIGAS NC**

Keynote

KEY PROJECTS AND ACTORS IN THE CIS REGION

14:50 Key current projects – maximising the value of mature fields and achieving full potential

- Assessing the impact of evolving contractual relationships between IOCs and NOCs, challenges and mitigation techniques
- Effective strategies used to redevelop the existing fields and achieve more productivity with less investment to cope with challenging economic conditions
- How to be energy efficient in the current economic climate
- Arctic developments since 2011 – a detailed overview of the opportunities for those looking for the next challenge
- TengizChevroil (TCO): movement towards expansion to 840,000 b/d from 500,000 b/d. What is the timing for the expansion and how will it be paid for?
- Karachaganak: challenges and opportunities of future development

Turgay Teymurov, Partner, **ERNST & YOUNG**

Ivan Doudin, General Manager, Kazakhstan, **HONEYWELL**

Aidan Murphy, Vice-President, New Business Development and Strategy, Russia and CIS, **SHELL E&P**

Ian MacDonald, Vice President, **CHEVRON Europe**, Eurasia and Middle East E&P

Mark Rollins, Senior Vice President Central Asia & President BG Kazakhstan, **BG GROUP**

Phil Murray, CEO, **PETROTECHNICS**

16:20 Networking and refreshment break sponsored by 

16:50 Key prospective projects - clarifying the political, financial and technical hurdles to turn potential into deliverables

- Political, economic, technical and ecological motivations of development of the Arctic region and participation of investors
- Overcoming the cost issues for Phase 2 of Kashagan project and ensuring that this "giant" project doubles production to 1 million bpd by 2018-19
- Total's new discovery Absheron – further steps and actions necessary to commercialise this project
- Shtokman: Will the companies secure better tax terms and what will be the effect on the progress and the final investment decision for this USD 15 billion project?
- Turkmenistan case study: Yolatan project; what steps need to be taken to go beyond potential and turn this into deliverables while combating the economic and technical challenges?
- Development of Eastern Siberian projects: how is JOGMEC involved in this new frontier for oil and gas and what conditions are being negotiated for further involvement?

Mikhail Grigoriev, Director of the Centre, **GECON**

Michael Borrell, Senior Vice President, Continental Europe and CentralAsia, **TOTAL E&P**

Andre Goffart, Vice president Phase 1 Development, **SHTOKMAN DEVELOPMENT AG**

Jan Helge Skogen, President, Russia, **STATOIL**

Jim Gillet, Business Development Manager, **GAFFNEY CLINE & ASSOCIATES**

Masumi Motomura, Chief Researcher (CIS), **JAPAN OIL, GAS AND METAL NATIONAL CORPORATION (JOGMEC)**

19:00 Champagne Cocktail Reception hosted by 

Conference Day 2: 15 May 2012 Tuesday

KEY TRENDS AFFECTING INVESTMENT INTO THE CIS OIL AND GAS

08:30 Conference registration and coffee

09:00 SPOTLIGHT PRESENTATION by Vagif Aliyev,
Head of Investments Division, SOCAR

Keynote

09:30 Trends and outlook: Assessing the impact of global events and trends on the CIS oil and gas upstream investment and operations

- The impact of the financial downturn in Europe on global demand and the flow from the CIS states
- Assessing the impact of neighbouring reserves and exploration activities on the CIS region – the Mediterranean and reserves in Iraq
- GDF SUEZ E&P in the Caspian region and company's interest for Caspian gas
- Shale gas as a developing trend – is this strong enough to challenge conventional gas supplies from the CIS region?
- The LNG potential - identifying the remaining hurdles and achieving a globally integrated market
- The interaction between power sector and oil and gas – how the dynamics are driven by the power generation business both in Europe and China – zero-nuclear policies, environmental restrictions and gas as the prime power generator

Sohbet Karbuz, Head of the Oil and Natural Gas Department, **Union of Mediterranean Energy Companies (OME)**

Didier Holleaux, Senior Vice President, Exploration & Production, **GDF SUEZ Exploration and Production**

Chris Faulkner, CEO, **BREITLING OIL AND GAS**

Nils Andreas Masvie, VP Russia & Kazakhstan, **DET NORSKE VERITAS**

Vitaly Yermakov, Research Director for Russian and Caspian, **IHS CERA**

11:00 Networking and refreshment break sponsored by  **GAZPROMBANK**

11:30 Financing and funding large scale projects: the landscape in different countries and how to mitigate risks involved

- Assessing and realising the full potential of the CIS upstream market against others in the sector
- Assessing foreign direct investment into the Russian oil and gas; what are the major considerations to pay attention to from previous experience?
- An in depth analysis of the risks and mitigation techniques for different types of investors in the CIS oil and gas including joint ventures, PSAs and private equity

Kevin Bortz, Director Natural Resources, **EBRD**

Marc Partridge, Managing Director and Co-Head Project Finance, **GAZPROMBANK**

Marco Arcelli, Executive Vice President, Upstream, **ENEL**



12:45 Lunch hosted by  **Petrotechnics**

14:15 The role and the significance of independent oil and gas producers in Russia and the CIS to present the full picture

- Revealing the most effective strategies used by independent oil and gas companies in the region
- Understanding the major challenges that independent companies can face due to the size and the scale of their projects and what actions are required to deal with them effectively
- Uncovering the impact of the macro-economic situation on operations of independent companies

Eldar Kazimov, Country Manager, **DRAGON OIL PLC**
Senior Representative, **NOVATEK**

15:30 Networking and refreshment break sponsored by  **GAZPROMBANK**

16:00 **ROUNDTABLE DISCUSSIONS**

- Achieving international partnerships and cooperation needed for technology and capital investment to take advantage of cheaper and more efficient operations – discussing best practise
- Understanding the infrastructure needed to secure exports and make the best use of the produced oil and gas – what are the utmost priorities for the region for successful export projects?
- European and the CIS interaction: Discussing the key steps and actions required to commercialise the relationships and enhance the benefits for both parties
- Discussing the management and mitigation strategies for financial risks involved in exploration and investment for oil and gas
- Overcoming the operational and technical challenges for difficult conditions and work environments such as the Arctic, Eastern Siberia and the Caspian

Champagne Cocktail Reception 14 May 2012

19:00 Hosted by  **TOTAL**



Join us at the main social highlight of the event; Champagne Cocktail Reception hosted by TOTAL which will offer you informal networking time with over 280 executives. The reception will take place at Hôtel d'Évreux on the 14th May following on from Day One of the conference.

Conference Day 3: 16 May 2012 Wednesday

MARKETS, TRANSPORTATION AND PIPELINES

Russia is playing a key role as the biggest oil and gas exporter. With the Caspian gas also becoming a crucial source for Europe and a decision soon to be taken, it is evident that the appetite of foreign investors is growing more than ever for the CIS oil and gas in comparison to other markets.

These sessions will analyse the potential, the impact of geopolitics on the export routes, reveal the need for infrastructure and provide first hand updates on the biggest export projects.

08:30 **Conference registration and coffee**

09:00 **Fully understanding the impact of geopolitics on the formation of export projects**

- Development of the EU, Russia and Central Asia agenda and turning the interaction into a mutually beneficial, commercial partnership
- Competition between Russia and the other Caspian countries in delivering resources to Europe – are there separate markets for each?
- Government commitment to develop export projects and infrastructure from the region through consideration of different routes and methods

Pierre Morel, Special Representative for Central Asia,
COUNCIL OF THE EUROPEAN UNION

Sergiy Korsunsky, Ambassador of Ukraine to the Republic of Turkey, **MINISTRY OF FOREIGN AFFAIRS, UKRAINE**

Danila Bochkarev, Senior Research Fellow,
EAST-WEST INSTITUTE

Ambassador Urban Rusnák, Secretary General,
ENERGY CHARTER

10:30 **Networking and refreshment break**

11:00 **Export projects from Russia and Caspian countries into the international markets: assessing the opportunities available in light of supply security**

- Asia demand dynamics and how this will influence the upstream and pipeline projects
- Overcoming the issue of gas supplies to Europe- Nabucco, TAP, SEEP or TANAP?
- Turkey as a key player in determining the Southern Corridor projects
- Is Turkey becoming a prime consumer market rather than a transit route with its growing economy and population?
- Transportation of Kashagan oil, the issues and the solutions which have been developed by the partners

TRANS-CASPIAN PIPELINE PROJECT

Discussing the legal, environmental and technical challenges associated with this project from Russian, Caspian and European perspectives




Julia Nanay, Senior Director, **PFC ENERGY**

John Roberts, Senior Editor, **PLATTS**

Fazil Senel, General Manager, **BOTAS**

Altan Kolbay, Secretary General, **PETFORM**

Thierry Darrigrand, Vice President, Transportation and Marketing, **TOTAL**

13:30 **Networking lunch sponsored by** 

14:30 **Exclusive Sightseeing Tour in Paris**

As part of the social activities, we will be touring Paris via the river and get familiar with the major monuments as well as historical buildings. This will be followed by a short city tour including the Latin Quarter

17:00 **Return to the hotel**



Official venue and hotel accommodation



Address: Intercontinental Paris Le Grand,
2 RUE SCRIBE PARIS, 75009, FRANCE

Contact details: Front Desk: +33-1-40073232
Fax: +33-1-42661251

Email: legrand@ihg.com

Web: <http://www.ichotelsgroup.com/intercontinental/en/gb/locations/paris-legrand>

ABOUT THE ENERGY EXCHANGE



Our CIS focused events include:

The Energy Exchange has achieved worldwide recognition for the organisation of high level, strategic and technical conferences within the upstream oil and gas sectors. Our industry lead events are renowned as market leaders within this global industry.

Due to our strong, long-standing relationships with governments and all of the major oil and gas producers worldwide, we ensure our events consistently tap into the key issues affecting the industry and we bring together more principal influencers than any other event organiser to share their thoughts, ideas and vision with you, our audience.

Caspian Offshore Development, 2nd Oil and Gas Conference and Exhibition in Astana (13-15 June 2012) organised in partnership with KAZENERGY, will bring together the top decision makers from all the major companies operating on the Caspian continental shelf. They will discuss enormous opportunities for the development of the key oil and gas offshore projects in the Caspian region.



CASPIAN O&G OFFSHORE 2012
Inaugural Conference and Exhibition

Our "Russia Offshore 2012" conference and exhibition will take place in Moscow on 26 - 28 March and will be a perfect opportunity to hear the latest developments in the industry or enter into this rapidly expanding market. Some of the projects to be discussed include Shtokman, Yamal fields, Prirazlomnoye, Sakhalin projects, Korchagin field, Filanovsky field and Shatsky ridge. NEW for 2012: Geology focus day, technology sessions and e-networking.



RUSSIA 2012 OFFSHORE
7th Annual Conference & Exhibition

14th Annual CIS Oil and Gas Transportation conference organised in partnership with KAZENERGY and PETFORM between 30th October and 1st November 2012, is a unique platform to discuss the geopolitical, legal, economic and environmental issues around transportation projects. The event focuses on the entire CIS region and projects towards Europe and Asia. The event takes place annually in Istanbul, Turkey, which is a strategic transit route and significant consumer of hydrocarbons.



CIS OIL AND GAS TRANSPORTATION

Companies that have previously participated

- ABS EUROPE
- AIR LIQUIDE
- ANTARES STRATEGY
- APK
- ARCELORMITTAL
- AVA
- BAKER HUGHES B V
- BASF
- BG GROUP
- BNP PARIBAS
- BREITLING OIL & GAS
- BUREAU VERITAS
- CANARGO
- CPC
- CH2M HILL
- CHADBOURNE & PARKE
- CHELPIPE
- CHEVRON
- CLIFFORD CHANCE
- CLYDE & CO
- CCC
- CORAC GROUP
- DELOITTE
- DENSO
- DNV
- INPEX
- IEA
- IPS
- INTRA TOOL
- JANAF
- JOGMEC
- KAZMUNAIGAS
- KAZENERGY
- KAZMUNAIGAZ
- KAZMUNAITENIZ
- KAZTRANSOIL
- KMG KASHAGAN
- KPMG
- LAVRYNOVYCH AND PARTNERS
- LUKOIL OVERSEAS SERVICE
- LURGI
- MACLEOD DIXON
- MDN
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